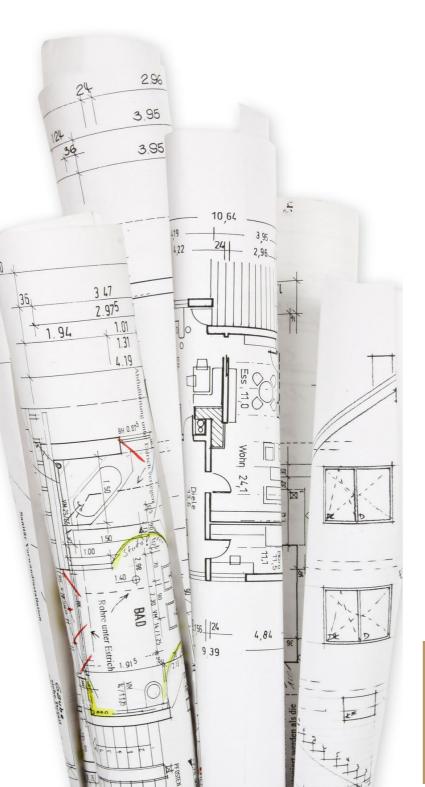
# **BUILDING BLOCKS**

# DESIGNPRO INSURANCE GROUP A Wichert Insurance Agency

,



## Client's Decision to Change Project Design During Construction, Contrary to their A/E's Professional Judgement

By: Eric O. Pempus, FAIA, Esq., NCARB DesignPro Insurance Group

# THE FOX GUARDING THE CHICKEN COOP CASE STUDY

An architect's daughter was going to get married in Italy, and her father was over-joyed with the opportunity to attend the ceremony. The architect, a sole practitioner who employed a recent graduate of an architectural school to "mind-the-store," had a project under construction. The architect set off to Italy, having advised his clients and others involved in his projects of his pending absence. While he was traveling, one of the contractors working on one of the architect's projects discussed with the

#### IN THIS ISSUE:

FEATURED ARTICLE
CONTINUING EDUCATION
SOCIAL MEDIA
MEET OUR PEOPLE

project owner (client of the architect) on how the design could be enhanced. As it turned out, the project owner agreed to the change, unbeknownst to the client that the contractor would save some significant money.

When the architect returned from Italy, he discovered the change was underway, but was not completed. The architect determined that the change, though financially benefiting the contractor, would be a detriment to the



http://www.how-matters.org/2018/02/16/when-the-fox-guards-the-hen-house/

project. In fact, the change could possibly have a life-safety issue on the project. The architect advised his client that the project change had to be reversed. However, the client sided with the contractor, and the construction proceeded.

#### WOULD SHOULD THE ARCHITECT DO?

To begin with, the architect should put his objection to the change in writing, and send the letter to his client, his consulting engineers, and the contractor involved. However, the architect had a bit of a

dilemma, deciding whether or not to copy his letter to building code officials. Knowing that the architect had a paramount duty to protect the health, safety and welfare of the public (which includes his client), he sent the letter to the local building commissioner. The pen is mightier than the sword. (first written by novelist and playwright Edward Bulwer-Lytton in 1839, in his historical play Cardinal Richelieu)

However, the client was not pleased at all with the architect's actions and terminated the professional services agreement for the project with the architect. The client had the right, under the owner-architect agreement, to terminate the contract without cause.



https://pennyspoetry.fandom.com/wiki/The\_pen\_is\_m ightier\_than\_the\_sword

The architect, at that point, felt he had done everything he could do, and walked away from the client and project. Of course, a few of the architect's outstanding invoices were unpaid. The second architect's dilemma—should he file a claim against his client to recover his fees. Knowing the collective wisdom of walking away carefully before suing a client, balancing the chance of recovering money with the likelihood of a client's counterclaim, the architect decided not to get in the business of litigation, and got back to practicing architecture.

"He thinks discretion is the better part of valor, and that is the reason he remains silent." cambridge.com/dictionary/english/discretion-is-the-better of-valor

The fact of the matter, the American Institute of Architects' Standard Form of Agreement Between Owner & Architect, B101 (2017), states that:

§ 3.1.4 The Architect shall not be responsible for an Owner's directive or substitution, or for the Owner's acceptance of non-conforming Work, made or given without the Architect's written approval.

Unfortunately, even with language contained in the B101 agreement, an architect has limited power over the ability to control the actions of others in the construction process.

#### IN CONCLUSION

In the chicken coop case study above, the client (project owner) was able, contractually, to terminate the project in accordance with the provision in the Standard Form of Agreement Between Owner & Architect, B101, which states that:

§ 9.5 The Owner may terminate this Agreement upon not less than seven days' written notice to the Architect for the Owner's convenience and without cause.

Likewise, the concept of "termination for convenience and without cause" finds its place in standard engineering agreements as well. The Engineers Joint Contract Documents Committee (EJCDC) E-500, Agreement Between Owner and Engineer for Professional Services. C2.03 states that:

C.2 When estimated compensation amounts have been stated herein and it subsequently becomes apparent to Engineer that the total compensation amount thus estimated will be exceeded, Engineer shall give Owner written notice thereof, allowing Owner to consider its options, including suspension or termination of Engineer's services for Owner's convenience. Upon notice, Owner and Engineer promptly shall review the matter of services remaining to be performed and compensation for such services. Owner shall either exercise its right to suspend or terminate Engineer's services for Owner's convenience, agree to such compensation exceeding said estimated amount, or agree to a reduction in the remaining services to be rendered by Engineer, so that total compensation for such services will not exceed said estimated amount when such services are completed. If Owner decides not to suspend the Engineer's services during the negotiations and Engineer exceeds the estimated amount before Owner and Engineer have agreed to an increase in the compensation due Engineer or a reduction in the remaining services, then Engineer shall be paid for all services rendered hereunder.

The client's option was within its rights, as an escape hatch/exit strategy. As the fact pattern in the case study suggests, as an option, the architect could have sought an "Advisory Opinion" from the General Counsel of the American Institute of Architects regarding any ethical issues that could have been involved. Regardless, the architect could have filed a claim to recover his fees, suffer the likelihood of a counterclaim from his client (involving his professional liability insurance carrier for defense), but at least the matter could likely have brought to light the life-safety issue.

That is to say, if the building commission ignored taking action based upon the architect's letter, the litigation would have been a second opportunity to expose the possible problem. Situations like this are rarely black and white, and are fraught with shades of gray.



https://www.color-hex.com/color-palette/7785

#### About the Author of this Risk Management Building Block Article

As a risk manager for the last 18 years for the design profession, Eric has experience in professional liability insurance and claims, architecture, engineering, land use, law, and a unique background in the construction industry. Prior to risk management, he has 25 years of experience in the practice of architecture/engineering, and as an adjunct professor teaching professional practice courses at the undergraduate and graduate levels for the last 35 years at Kent State University's College of Architecture & Environmental Design.

As a Fellow of the American Institute of Architects and AIA National Ethics Council 2021 Chair, he has demonstrated his impact on architectural profession. He has presented numerous loss prevention and continuing educational programs to design professionals since 2000 on topics of ethics, contracts, and professional practice in various venues across the

United States and Canada. He is a former member and chair of his city's Board of Zoning & Building Appeals for 24 years, and is a licensed architect, attorney, and property & casualty insurance professional.

His educational background includes a JD from Southwestern University School of Law, Los Angeles; Master of Science in Architecture from University of Cincinnati; and BA in psychology/architecture from Miami University, Oxford, Ohio.

The above comments are based upon DesignPro Insurance Group's experience with Risk Management Loss Prevention activities and should not be construed to represent a determination of legal issues but are offered for general guidance with respect to your own risk management and loss prevention. The above comments do not replace your need for you to rely on your counsel for advice and a legal review, since every project and circumstance differs from every other set of facts.

Disclaimer: The viewpoints expressed in this article are those of the author(s) and are not necessarily approved by, reflective of or edited by other individuals, groups, or institutions. This article is an expression by the author(s) to generate discussion and interest in this topic.

# MARK YOUR CALENDARS FOR ERIC'S UPCOMING



# **CONTINUING EDUCATION PROGRAMS:**

### **Speaking Engagements:**



Ohio Subdivision Law and Platting February 2, 2024 - Live Webinars

OAC 4733-37: Standards for Boundary Surveys 9:00 – 10:15 am CDT

Special Circumstances – Manufactured Homes & Condominiums
1:00 – 2:00 pm CDT

# GET TO KNOW US ON SOCIAL MEDIA



Get the latest updates from DesignPro by following us on social media!

Visit the DesignPro Website at: <a href="www.designproins.com">www.designproins.com</a>

Visit the Wichert Website at: www.wichert.com

Follow DesignPro on Twitter at: <a href="DesignPro Insurance@Designproins">DesignPro Insurance@Designproins</a>

Follow Eric Pempus on LinkedIn at: eric-o-pempus-esq-faia

Follow Brad Bush on LinkedIn at: brad-bush-a2a0136

Follow Wichert Insurance on Facebook at: <u>facebook.com/wichertins</u>

Follow Wichert Insurance on Twitter at: Wichert Insurance@wichertins

# MEET OUR PEOPLE:



Brad Bush, CPCU, AU Principal brad.designproins@wichert.com



Eric Pempus FAIA, Esq., NCARB Risk Manager eric.designproins@wichert.com



Tracey Heise Account Manager tracey.designproins@wichert.com



Chuck Petretti Account Executive chuck.petretti@wichert.com



Roger Perry Account Executive roger.designproins@wichert.com



Tracy Combs
Risk Manager & Loss Control Specialist
tracy@wichert.com